



WMRC

Your Success Is Our Business



Who is WMRC?



Wealth Management Resource Centre (WMRC), a trusted name that has become synonymous with excellence in professional executive search, is a highly specialized firm with a unique focus in the banking and finance industry of Asia. With roots originating from the wealth management sector, WMRC offers highly-targeted placement solutions that are derived from our proven search methodologies, advanced business systems and a fervent passion for the work we do.

Working with us is easy because our highly-trained Consultants pay careful attention to your every need and objective. Through our Private Banking, Asset Management & Investment Banking Practice Groups, we offer both clients and candidates alike a professional service that delivers speed, accuracy and high levels of satisfaction.

Operating strategically from our Asia locations, we assist our clients to fill up a wide spectrum of job roles covering various professional functions, from middle to senior level of the corporate echelon. Every conversation with us starts with a goal in mind – that is to maximize your success on both organizational and career fronts.

Started up as a boutique search firm with a special focus on the private banking sector, WMRC has, since our inception, grown and expanded our market reach to cover the asset management and investment banking sectors. Our close linkages with the banking and finance industry provide us with access to service mandates for job roles in other sub sectors such as the Corporate, Consumer Banking and Insurance sectors.

Distinguishing ourselves as Talent Specialists, we don't simply shortlist and interview candidates. Instead, we go a step further in giving advice on how human talent can be better deployed in job roles to derive greater satisfaction and productivity at work. Begin a conversation with us and you'll realize how familiar and attentive our consultants are to your particular needs and aspirations.

Our extensive network and constantly renewing candidate database form key pillars of our competitive strengths and edge. Another differentiating factor is our uncompromising dedication to provide impeccable service as we actively engage our clients in understanding their hiring needs and building a consistent pipeline for our business development efforts.

About US



John Koh
MBA
MSc in Wealth Management
Managing Partner

“At WMRC, it is our mission to ensure accurate talent selection and placement services are consistently delivered in a professional way to our clients. Our role goes beyond recruitment, as we act more like Advisors to both our clients and candidates in making sure hiring risks are mitigated and career choices are strategically made in an increasingly mobile global economy...”

Clients work with us because they are confident of our unique approach and superior infrastructure in executing professional executive searches. Our highly specialized approach gives us the depth and expertise to deliver tailored and targeted solutions which an otherwise cross-industry approach would not be able to achieve.

Candidates work with us with the full confidence that we strictly respect their privacy and confidentiality and that we take time to listen to them. Our significant work with many top blue-chip organizations and boutique companies attest to our resourcefulness and ability to bring together the most attractive jobs and best talents available in the markets we serve.

Why choose WMRC?



The WMRC consultant

Our Consultants are carefully selected and trained on the job with well-honed professional skills to engage both clients and candidates. Depending on the area of our Practice Groups, we appoint only consultants with superior industry knowledge and experience, to aptly and objectively articulate a job role and a candidate's curriculum vitae. Professional executive search is an art and what makes us different is our exceptional attention to details and keen understanding of the industry landscape we operate in.

From understanding a job specification to interviewing candidates, our consultants constantly keep themselves abreast of the latest executive search practices and developments and utilize their industry know-how to validate information, ask the right questions and give the right advice.

Our know-how and capability include a thorough understanding of the entire recruitment process, including assuming the role of a negotiator and bringing a keen understanding of the potential pitfalls and risks associated with a wrong hire or wrong career move to our clients and candidates.

Clients are assured that whenever a search assignment is commissioned, there is a WMRC Consultant who takes direct ownership of the task and will see to its smooth completion.

At WMRC, Your Success Is Our Business!

Know-how & Service Quality



WMRC

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WMRC

您的成功就是我們的業務



誰是 財富管理 資源中心？



財富管理資源中心（WMRC）的認受性高，使人聯想到搜尋專業行政人員的卓越獵頭表現，是一間特別專注於亞洲銀行及金融界，尤其是財富管理業的專職獵頭公司。在WMRC，我們憑藉多年來屢獲認證的搜羅方式、先進的業務系統及非凡的工作熱誠提供最有效的配對方案。

與我們合作是件賞心悅事，因為我們的顧問都受過專業訓練，周全地關注您的各種需求與目標。透過我們的私人銀行、資產管理及投資銀行業務小組，我們為客戶及求職應徵者提供“快速、準確及合適”，既專門又專業的服務。

我們策略地選擇亞洲，協助來自各地的客戶填補各種專業的空缺，由企業的中層職位至各高級職位都有涉獵。我們的每次合作都始於同一個目標，即拓展您在事業及機構規模兩方面的成就。

WMRC成立時乃一家特別專注於私人銀行業的精品型獵頭公司，後來逐漸發展並擴展市場至資產管理及投資銀行界。我們與銀行及金融界的緊密聯系也讓我們了解其分類界別，例如企業銀行、消費銀行及保險業的職責要求。

既然我們自視為職業顧問專家，我們不單甄選及與應徵者進行面試，更會比別人多走一步，向客戶建議如何善用人才，使其獲得更大滿足感及提高工作生產率。只要你與我們會面，你將即時體會到我們的顧問不但深知你的個別需求，也處處為你著想。

我們的廣泛網絡及最新的應徵者資料使我們具有競爭優勢。另一個使我們鶴立雞群的因素是我們矢志提供最優質的服務，不斷鼓勵我們的客戶了解他們的聘任需要，並為我們的業務拓展工作建立一個穩定的流程。

關於 我們



許宏璋
工商管理碩士
財富管理碩士
執行合夥人

財富管理資源中心（WMRC）的使命乃以專業的方式為我們的客戶提供始終如一的专业人才篩選服務，確保人力資源將正確配置到適當的職位。我們所扮演的角色已超越招募的職責，正如我們為客戶和應徵者担任顧問，以確保減低招聘風險和在全球經濟流動日益俱增的境況下做出策略性的職業選擇。

我們的客戶與我們合作的原因是他們對我們獨特的方針及執行專業行政人員獵頭工作的卓越架構充滿信心。我們在銀行及金融業內極為專門的工作方法讓我們有足夠的深度和專業知識提供度身訂造且目標明確的獵頭方案，與其他跨界別公司所採用的方針不可同日而語。

與我們合作的應徵者也對我們充滿信心，因為我們絕對尊重他們的私隱及保密性，也花時間細心聆聽他們。我們與眾多頂級藍籌股公司及小型特色公司的合作關係也印證了我們的龐大資源使我們可以在本地及海外市場接觸到條件最優厚的工作空缺。

為甚麼
選擇

WMRC?



WMRC
的顧問

我們的顧問都經嚴格細心甄選，以及接受過在職培訓，並善於與大大小小的客戶保持良好關係。我們會因應所搜尋的行業要求，精心委派具卓越業內知識與經驗的顧問，並確保其能恰當而客觀地解釋空缺職責及應徵者的履歷。專業的行政人員搜尋是一門藝術，以及我們對細節的特別認真專注和對該行業知識的非凡理解使我們與眾不同。

我們的顧問從了解空缺要求到與應徵者面試的階段都一直緊貼最新的招聘趨勢及發展，並運用他們的業內知識確認資訊、提出適當的問題，並向客戶及應徵者作出正確的建議。

我們的專業知識和能力包括對整個聘任過程有透徹的了解，包括對協商者職責的推測，以及積極留意潛在的困難及與錯誤招聘相關的風險。

我們可以向客戶保證，每當有新的職位空缺，WMRC將即時安排一位顧問專門跟進，直至空缺順利補上為止。

在WMRC，您的成功就是我們的業務！

專業知識與
服務質素



WMRC

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